A word from the President

It is with great pleasure that we present the 2011 Annual Report. Each year, we ask you to make an investment in the Museum - which you do in countless ways - through your Membership, by supporting the Annual Appeal, perhaps by making a gift to the collection, funding a special project or by volunteering. The following pages represent the return on that investment. We hope that this report provides new insight into our activities and a better understanding of how your support is maximized.

We are an evolving institution with a distinguished past and a promising future. We are committed to sharing the Cape Ann story by growing and caring for the collection, by creating opportunity and by contributing to our communities. We cannot do this work without you and we cannot thank you enough.

John Cunningham, President

HIGHLIGHTS OF 2011

Visitors
The Museum welcomed almost 20,000 visitors in 2011.

Programs and Education
Program attendance and the number of programs offered increased. The Hopper House Walks, the Margaret Fitzhugh Browne’s Annisquam Walk, gallery tours, White-Ellery House art installations, the Conversations with Contemporary Artists series and the popular Music in the Courtyard program drew crowds.

More than 3,400 children and families attended the 126 programs designed specifically for them. We continued to concentrate on solidifying partnerships with public schools: The Young at Art for Head Start Program is flourishing, with support from the McCarthy Family Foundation and New England Biolabs. The Cape Ann Art History Curriculum project for high school students continued for a second year, receiving support from the Massachusetts Cultural Council, the Gloucester Education Foundation and the Jebediah Foundation. We plan to have a curriculum sourcebook completed by the end of 2012.

And, we have begun working on a project to improve access to underserved children and adults in our communities with funds received from the Forest Foundation.

Collaborations
The Museum collaborated with more than 30 cultural and community institutions throughout the year. Collaborative borders were expanded as the Museum hosted the U.S. Department of Commerce’s Economic Assessment Forum on Arts and Culture for the City of Gloucester; two visits organized by State Rep. Ann-Margaret Ferrante and State Rep. Sarah Peake, Chair of the Joint Committee on Tourism, Arts and Cultural Development; a program on Historic New England founder William Sumner Appleton to celebrate their anniversary; seART’s Partner with an Artist Forum; a reception for Montserrat College of Art;
and the Costume Society of America’s Annual Meeting which highlighted the Folly Cove Designers Collection.

**Capital Improvements**

We completed the roof replacement above the 1960s wing at 27 Pleasant Street; repaired and reglazed the windows of the Captain Elias Davis House (1804) (grant-funded); upgraded the electrical system and installed a security system at the White-Erry Barn, c. 1740 (grant-funded); and, the Cape Ann Park and Sculpture Garden was completed.

**Technology**

A point of sales system to facilitate admission and sales was installed; staff is currently cataloguing the collection using EmbARK, a new collections management program; website development continues with the launch of the new site planned for early summer 2012.

**Operations**

In line with the goals of our Strategic Plan (2010-2016) we have increased both the facilities management and curatorial assistant positions to full-time. Staff participated in a number of professional development opportunities in 2011, including the first Tadler Fellowship, funded by Board member Richard Tadler.

2011 COMMITTEES

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Stephanie Gaskins
Sam Holdsworth
Ron Nickerson
David Porper
Arthur Ryan

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Arthur Ryan

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Kathy Galligan
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Christine Lundberg
Jennifer McDougall
Leslee Shloupak
Mimi Tambone

Nominating Committee
J.J. Bell, Chair
John Cunningham
William James

Education Committees

FINE & DECORATIVE ARTS


Gift of the Samuel Feinstein Trust: Two paintings from 1947, both titled Harbor, in casein, pastel, charcoal and watercolor on paper by Samuel Feinstein (1915–2003), and a 1947 photograph of Feinstein working on one of the two paintings.

Collections

The Cape Ann Museum thanks the individuals and/or their estates whose generous donations have enriched the Museum’s collection over the course of the year.


Gift of Andrew S. Harris: Portrait of Josephine Putnam Sturgis as a child, undated, oil on canvas by George Fuller (1822–1884).


Gift of Ninon Lacey and Bernard Chaet: Looking Down from Portuguese Hill, Gloucester, 2004, oil on canvas by Bernard Chaet; and Untitled (Grasses), 1995, ink on paper by Ninon Lacey.


Gift of Roy and Sheila Mennell: The Archer, 1941, oil on canvas by Margaret Fitzhugh Browne (1884–1972).


Gift of Erika (Straka) Campbell and Sonya (Straka) Whitesell:
Funeral at Legendea, November 1972, gouache on paper by Alfred Czerepak (1928-1986).

Gift of Ingrid Swanson: Portrait of a Young Girl, undated, charcoal on paper by Leon Kroll (1884-1974).


Gift of Dr. and Mrs. Harold J. White: Edgar Allen Poe, undated, plaster bust by George Aarons (1896-1980).

Gift of Mr. and Mrs. Robert Wolfe: Female Nude, undated, oil on canvas by Ruth C. Hagstrom (1906-2007).

ARTIFACTS

Gift of Caroline L. French: Collection of medallions celebrating the 300th and 350th anniversaries of Gloucester’s founding, including two designed by George Aarons (1896-1980).


Gift of Ann Militello: Saint Peter’s Fiesta Committee membership pins and clothing belonging to her late husband Samuel Militello.

Gift of Lily B. Rice: Three framed sets of Massachusetts Waterfowl Hunting Stamps.

FOLLY COVE DESIGNERS COLLECTION


COLLECTIONS CONSERVATION PROJECTS IN 2011

- Conservation treatment of Winslow Homer’s 1880 pencil and chalk drawing Ambassadress in Gloucester Harbor.
- Conservation treatment of Marsden Hartley’s 1931 ink on paper Whale’s Jaw.
- Stabilization of Gabrielle de Veaux Clements’ 1892 mural A Colonial Apple Gathering (a project started in 2009).
- Stabilization of the following oil paintings by Margaret Fitzhugh Browne: Portrait of Joe Rice (c.1930); Our Lady of Good Voyage (1932); The Archer (1941); and The Harbormaster (1962).
- Conservation assessment of the Folly Cove Designer Collection.
- Restoration of Walker Hancock’s 1967 Alfred Mansfield Brooks’ Memorial Sundial.

GIFTS TO THE LIBRARY


The following individuals and organizations made donations to the Museum Archives:

Gift of Rocky Neck Art Colony: Business records, memorabilia, artist biographies.

Gift of Philip Chalmers: Carlton Wonson Papers.

Gift of Ed Touchette: Ship manifest Sloop Pompey, 1789.


Gift of Cheryl Michaud: Portfolio of Eleanor Parke Custis Awards.


Gift of Terry Hummel: Cape Ann Festival of the Arts Program, 1953.

Gift of Henry and Mary McColl: 23 Harper’s Weeklies, 1860-1864 (Civil War illustrations by Winslow Homer); Portland Transcript, 1852; Gleason’s Pictorial, 1854; Frank Leslie’s Illustrated, 1864.

Gift of John S. Moulton: Memorabilia of Edgar Austin Saunders.

Gift of Frederick W. Buck: Samuel Sawyer, Joseph L. Stevens and Oliver G. Lane papers.

Gift of Charlie Carroll: DVD of fire at 14 Pleasant Street.

Gift of Cathy Groves: Photographs by Wonson.

Gift of Shelley Cardiel: Photographs of Mabel and Ralph Spofford.

Gift of Christa Sammons: Photo of Carl Peters & letter regarding Straitsmouth Light, 1892.

Gift of Irene J. Frazio: Mabel Spofford memorabilia.

Gift of Joseph Ciaramitaro: DVD This is Gloucester.

Gift of Italo Cannone: 5 Christmas cards designed by Isabel Natti.

Gift of David Cox, Main St. Antiques: Photo aerial view of Gloucester, 1954.

2011 MUSEUM PURCHASES

Victory Bearing Away the Infant Future, 1921, oil on canvas, by Cecilia Beaux (1855-1942).

Fox Path, Thanksgiving Waves, and Strand Lines: three oil on canvas paintings from the series Tidal Meditations, 2004, by Laurel Hughes. Purchased with funds donated by the Kanter Kallman Foundation with additional funding provided by Dorothy Brown.

Christmas Card, c. 1920, block-print and gold paint on paper, by Kathryn Cherry (1871-1931).

Louisiana Purchase Exposition Gold Medal (awarded to artist Kathryn Cherry at the World’s Fair, 1904), created by Adolph Weinman (1870-1952).

Corliss & Ryan photographs, 1882.

US Coast Pilot, 1911.

Day Genealogy, Women of the Sea, and Strange Tales.

Civil War Carte de Visits of Dr. Albert S. Garland.

Stereo cards (Presson House & Lanesville Quarry).

Exhibitions

From the current to the historical, the Museum celebrates the stories, the events and the creative work of those who lived on, visited or were inspired by Cape Ann. In 2011, the Museum presented 7 major exhibitions and 7 smaller installations showcasing painting and drawing, photography, sculpture, textiles, fine woodworking and archival material.

To Gather Together and Keep these Bonds
October 30, 2010 - May 29, 2011

George Demetrios: Sculpture and Drawing
Winter/Spring 2011

Czerepak: The Art of Al Czerepak
March 5 - May 29, 2011

Visitors enjoy Barbara Aparo’s Gloucester Linens on display in The Rule of Four exhibition.

Launching of the Schooner Elsie
April 9, 2011 - ongoing

Margaret Fitzhugh Browne: 60 Years of Portrait Painting
June 17 - October 9, 2011

Bernard Chaet and Ninon Lacey: Recent Work
July 9 - August 28, 2011

Sam Feinstein: The Evolution of a Vision
September 10 - November 6, 2011

Jay McLauchlan: 55 Years of Woodworking & Design

Walker Hancock: A Sculptor’s Chosen Place
Summer/Fall 2011

The Rule of Four: Highlights from the Collection
October 15, 2011 through Spring 2012

Library/Archives Exhibitions
The Family Bible March 5 - May 29, 2011
LePage’s Glue June 17 – August 28, 2011
Back to School September 10 - November 6, 2011

White-Ellery House Art Installations
For the third consecutive summer the Museum has employed the distinctive architecture of the White-Ellery House to serve as a backdrop for the work of contemporary Cape Ann artists and for historical presentations. Six one-day installations, often utilizing both the interior of the House and its grounds, were presented.

June 4, 2011
Jay Jaroslav: Circles and Other Sounds

July 2, 2011
Les Bartlett: Cape Ann Granite, The Historic & Artistic Legacy

August 6, 2011
Camilla McFadden: The White-Ellery Farm Project

September 3, 2011
Karen Ristubin: Beneath the Blue, an artist’s perspective on the complex issue of ocean plastics

September 10, 2011
Faces of the Civil War

October 1, 2011
Captain Ellery’s Tavern: Christy Park and Rosie Sagall
**Programs and Education**

The Museum’s annual program calendar is designed to complement its collections and special exhibitions. Exhibition openings, lectures, gallery talks, walking tours and musical performances provide engaging insight into the art, history and culture of Cape Ann.

**By the Numbers**
- In 2011, more than 5,700 people participated in 126 educational and outreach programs offered by the Museum.
- 1,055 visitors were introduced to the Museum and its collections through docent led tours.
- An additional 3,473 children and families participated in more than 120 programs for young people offered by the Museum.
- Students from more than 30 local schools displayed outstanding student artwork throughout the year in the Museum.

**Lectures, Special Presentations & Collaborations**
In commemoration of the Civil War’s 150th anniversary, scholar Peter Wood presented a lecture on artist Winslow Homer and his documentation of the War. Other speakers during the year included artists and historians Mary Rhinelander McClellan, William Cross, Todd Gray, Steven Aimeone, David Black, David Rich and Erik Ronnberg, Jr. We entered our 4th year of the Conversations with Contemporary Artists series with talks by sculptor Brad Story and filmmaker Dennis Larson: Opus 139. And we launched a new series - Who We Are & Who We Were: Historic Businesses of Cape Ann - with Ryan & Wood Distilleries as the first featured business. Finally, several authors presented new books to our audiences, including John Morris - Alone at Sea; Marian Mullet - Richard Andrew: Called to Paint; L.M. Vincent - Searching for Motif No. 1; and Chester Brigham - On Opposite Tacks.

Gallery talks and special tours were presented by Thorpe Feidt, Trina Smith, Patricia Stark, Feinstein and Jay McLaughlin. In January, docents, who work closely with the Museum staff, created and delivered our first ever Winter Shorts, a series of mini-tours highlighting their favorite objects in the collection. Docents’ enthusiasm carried into the summer resulting in a variety of public walking tours: Fitz Henry Lane’s Gloucester, Hopper’s Houses and Margaret Fitzugh Browne’s Annisquam. Musical performances attracted record crowds. Daisy Nell and Captain Stan, Willie Alexander, Henri Smith and Chelsea Berry entertained as part of the popular summer Music in the Courtyard series. Ken Bonfield and Kristen Miller closed the year with a holiday concert.

We continued our collaborative efforts partnering with other organizations and individuals throughout the year to offer the following programs: Captains Courageous Festival; our annual Historic New England presentation with The Sargent House Museum; A Folly Cove Designers Fall Symposium organized by the Costume Society of America; The Charles Olson Lecture Series featuring British author Iain Sinclair, in partnership with the Charles Olson Society and the Gloucester Writers Center; The Cape Ann Film Festival; and the annual Middle Street Walk.

**Youth and Family Programs**
Highlights included:
- Two memorable Saturday Showcase events sponsored by the Goldhirsh Foundation. A Celebration of the Sea with the Revels Repertory Company and a visit from Louisa May Alcott.
- Our annual collaboration with Rockport Music which featured Spanish clarinetist Jose Franch-Ballester.
- The popular Second Saturdays Family Fun Free Days.
- Young at Art for Head Start, a special program which welcomed more than 30 visits from students in the Pathways for Children program.
- Morning at the Museum summer program sponsored by the Peter and Elizabeth C. Tower Foundation.

The Museum also participated in the following community-wide events: Gloucester Public Schools Arts Festival; the Essex Elementary Schools Messy Art Night; the Cape Ann Family Fun Fair; the Manchester Arts Festival and the Cape Ann Farmers’ Market.

The Museum is committed to developing collaborative programs in partnership with local educational, cultural and civic organizations. This year’s list includes:

Friends and Volunteers

We are deeply grateful to our friends and volunteers who play a vital role in advancing the Museum’s mission. They share their time, expertise and enthusiasm and serve as the Museum’s ambassadors to the larger community.

Reception and Clerical
- Ruth Goodick
- Lydia Perkins
- Doris Rust

Docents
- Dawn Dexter
- Val Babson
- Sheila Blake
- Jill Carter
- Max Callender
- Judy Friend
- Marion Hall
- Claire Hurst
- Sarah Mowitt
- Stevie Neal
- Ann Pulver
- Callie Sinclair
- Trina Smith
- Ingrid Swanson
- Bonnie Sylvester
- Hazel von Rosenvinge
- Patsy Whitlock

Education and Programs
- Erik Romberg
- Brad Story
- William Trayes
- Michael Wall
- Margaret Allard
- Judy Anderson
- Bonnie Angus
- Deborah Bird
- Tartie Bishop
- Bud Bromley
- Tom Brooks
- Bettie Cartwright
- Joan Collier
- Jane Deering
- Susan Erony
- Rose Marie Glen
- Jim Groves
- Kari Gunn
- Martha Hooper
- Ellie Loring
- David MacAveney
- Deborah Marston
- Mary Jane McGlenon
- Greg Neal
- John Perry
- Maureen Quine
- David Rich
- Roz Smith

Children and Family Programs
- Savanna Balistraci
- Alexis MacLean

Captains Courageous Volunteers
- Maria Zervos & Andriana
- Bruno
- Sarah Flannagan

White-Ellery House Volunteers
- William Cross
- Adele Ervin
- William Finch
- Prudence Fish
- Coralie Ingraham
- Helen McCabe
- Henry McCarl
- Don Pollard
- David Rhinelander
- Carol Rose
- Maggie Rosa
- William Trayes
- Bernadine Young

Interns
- Nicole Dahlmer, Gloucester High School
- Caitlin Lampman, Simmons College, MLIS/Archives concentration
- Sarah Sacchetti, Framingham State University

Library/Archives
- Jack Bishop
- Anthea Brigham
- Peter Brown
- Sam Ciolino
- Kaitlin Connolly
- Paula Gray
- Harriet Maffei
- Mary Rhinelander McCarl
- Jean Limber
- Howard Thomas
- Janet Wadyke
- Maria Zervos

Collections
- Ray Agler
- Daniel Altshuler

Library/Archives
- Jack Bishop
- Anthea Brigham
- Peter Brown
- Sam Ciolino
- Kaitlin Connolly
- Paula Gray
- Harriet Maffei
- Mary Rhinelander McCarl
- Jean Limber
- Howard Thomas
- Janet Wadyke
- Maria Zervos

Collections
- Ray Agler
- Daniel Altshuler

Docent Ingrid Swanson and Augustus W. Bühler’s Shoving Off.

Henry McCarl dressed for the Faces of the Civil War program at the White-Ellery House.
2011 Members

Fitz Henry Lane Society

$5,000 FHL Members
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- Stephen and Jill Bell
- Dorothy A. Brown
- Ted and Jan Charles
- Herbert and Sheila Collins
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- William and Janet James
- William and Nancy Lynch
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- Michael and Tee Wall
- Clive Wood and Stella Martin

Benefactors $500
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- Selma Little
- Noel Mann and Daan Sandee
- Henrietta Meyer
- Henry and Valerie Moore
- Robert and Susan Reece
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- William and Clara Wainwright
- Harold and Lucette White

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- Charles and Jane Gardner
- David Gardner
- Jack and Susan Gardner
- Lathrop and Dody Gates
- Joseph and Catherine Geary

The Cape Ann Museum depends on the generosity and good will of the people and institutions who share a belief in its mission. The Museum gratefully acknowledges the Museum members and donors who have supported the Museum this year - January 1, 2011 to December 31, 2011.
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Ted Widmer and Mary Rhinelander
John Willis
Fritz and Peggy Willman
John Wilmerding
Alan and Charlotte Wilson
William Wobich and Brandy Wheeler
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The Museum makes every effort to ensure that our lists are complete and accurate. If you believe there may be an error or an omission, please notify us.
The Museum hosted a number of special events for members and friends in 2011:

The Captain’s Party, the Museum’s annual fundraising gala, celebrated with a lively island theme (above); Tavern Night at the White-Ellery House; The Fitz Henry Lane Society’s annual October Art Excursion to Chicago, IL; the Women’s 4th Annual Luncheon held in December; and, we hosted the first CAMafterhours event which welcomed a young demographic to the Museum for an evening of art, history and culture.
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Artis Clara Wainwright and community quilters meet at the Museum to create a September 11 Memorial Quilt.
2011 MEMBERS

Jay McLauchlan (center) at the opening of the exhibition Jay McLauchlan: 55 Years of Woodworking Design.
The Museum was recognized by the following publications and institutions in 2011.

Magazines
American Art Review October 2011
Margaret Fitzhugh Browne: Sixty Years of Portrait Painting
Martha Oaks, pp. 94-99.

Newspapers
Maine Antique Digest, February 2011
Fitz Henry Lane Catalogue Raisonné
The Boston Globe
G Magazine, January 4, 2011
John Manship Exhibition, June Wulff
Cape Ann Beacon
The Gloucester Times
Manchester Cricket

Awards
Eighth Annual Gloucester Preservation Awards, May 2011
Charles Olson Centennial Festival Collaboration
New England Museum Association 2011 Publications Award
Surrounded by Water: Clara Wainwright, Quiltmaker
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### Milton Avery (1885-1965), *Woman at Table*, 1941. Oil on canvas (mounted on board). Gift donated in accordance with the wishes of Muriel K. Pokross by her children, Joan P. Curhan, William R. Pokross, and David R. Pokross, Jr., in loving memory of their parents, Muriel K. Pokross and David R. Pokross, 2011.

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Michael and Barbara Kaplan
Carol Karson
Donna Katan
Reed Kay
Paul and Leah Kelley
Barbara Kelley
Fred and Lenore Kepler
Phyllis Kerr
Thomas and Laura Kerr
Betsy Kiddner
Marilyn Kingball
Peggy Kimball
Elizabeth King
Priscilla Kippen
Rosemary Kirk
Jen Kirk
Earl and Sharon Kishida
John and Lois Kraus
Tyler Knight
James and Betty Kott
Julia Knowles
John and Colette Knowlton
Neil Kohroisky and Linda Gipstein
Diane Kordaschniuk
Norman Krause
David Kriehl and Margaret Quinn
Suzanne Kruengig
Jens and Lise Kure-Jensen
Mark Kurutzky
Martha Kurz
Marvin Kushner
Peter and Elaine Kuttner

Israel and Gillian Horowitz
Richard and Sharon Howard
Stephen and Jeanine Howard
Jay and Louise Howland
Eleanor Hoy
William Hubbard
Catherine Hull
Bette Hutchins
Barbara Hyams
Joanne Imms
Joel and Florrie Ives
Nancy Ives
Paula Ives
Paul and Ann Jo Jackson
Matt Jackson
Neal Jacobs
Steve and Debby Jencks
Peter Jenner and Carolin Catalano
Ray Jennings
Mayo and Julie Johnson
Ann Johnson
Dianne Johnson
Margaret Justice
David and Meredith Kantor
Lisa Kaplan and Ron Morin
Michael and Barbara Kaplan
Carol Karson
Donna Katan
Reed Kay
Paul and Leah Kelley
Barbara Kelley
Fred and Lenore Kepler
Phyllis Kerr
Thomas and Laura Kerr
Betsy Kiddner
Marlyn Kingball
Peggy Kimball
Elizabeth King
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David Kriehl and Margaret Quinn
Suzanne Kruengig
Jens and Lise Kure-Jensen
Mark Kurutzky
Martha Kurz
Marvin Kushner
Peter and Elaine Kuttner

Mark Lacey and Susan Fehrman
Andrew and Grace Ladygo
Thomas Laird
Mark Laliberte
Amy Lamoureux
Arline Land
Else Landergren
Robert Landry
Florence Lane
Marta Lane
James Langley
Gerrit Lansing
Otto Laske and Nadine Boughton
Margaret Laurie-Abramo
Jack and Susan Lawrence
John and Martha Lazarus
Margery Leach
Christopher and Kathryn Leahy
Dan Leahy
Michael and Nancy Leavitt
Edwin and Marcia Leavitt
Brenda LeClerc and Laurel Seneca
Richard Leonard
Peter and Roxanna Leone
Lucille LePage
Janet Lepanto and Richard Metzinger
Sandra Lepore
Roger and Susan Levine
Mony Lewis and Camilla MacFadyen
Madeline Linsky
Brooks Lobbwicz
Maryjane Long
Richard Lund
William and Agnes Loring
Fred and Jill Lovejoy
Margaretta Lovell
Fitz and Marianne Luckin
Robert Lutkin
Robert Lukach
Daniel and Martha Lyman
Janet Lyons
Douglas and Anna MacArthur
J.D. MacEachern
John Maciejowski
Richard and Gayle Macklem
Harriet Maifei
Edward and Norma Mahoney
Joseph Mains
Timothy Maloney and Stephanie Morgan
David and Margaret Malley
Maureen Malloy
John and Christine Maney
Thomas Manning and Barbara Polan
Theodore Manning
Jeanette Marchant
Richard and Donna Marchant
Charlie Marcou

John Margolis
Joseph Mari
Barbara Markell
Adah Markor
Wilfred Marks
Anthony and Maria Marolda
Susan Marr
Lee Marshall and Paul Goldberg
Shirley Marston
Christopher and Alloys Martin
Richard and Jeanne Martin
Meredith Martinez
Dorothy Martins
Jean Marzullo
James and Judith Macciarelli
Kat Masella
Connie Mason
James and Dorothy Matthews
Cheryl Mazur
David and Janet McAvaney
Valerie McCaffrey
Frances McCarthy
Judith McCulloch
Kevin McDonough and Susan Lillis
Juliana McGovern
Walter and Joyce McGrath
Michele McHugh
Athena McInnis
Ann McKay
Priscilla McKay
Carol McKenna
Clifford and Carole McLellan
Margaret McMahon
John McMahon
Jane Mead
Thompson Mechem and Elizabeth Spofford
Joseph Mechem
Natalie Medici
Robert and Mary Mehlan
Michael and Heli Meltzer
Ruth Menocci
David and Judy Messick
Thomas and Jo-Anch Milhalik
Bud and Patricia Miller
Margaret Mills-Michael
Patricia Mitchell
Edward and Dorothy Monnelly
Robert Monnere
Jane Montcalvo
John and Ethed Montgomery
Frances Moon
Christine Moore
Wendy Morgan
John and Shirley Morris
James and Kris Moroney
Kathy Morris

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2011 CORPORATE DONORS

$1,000 to $4,999
Cape Ann Marketplace
Cape Ann Savings Bank
Carroll Steele Insurance Agency, Inc.
Elizabeth Clement Fine Arts
J. Barrett Real Estate
McGinley Kalsow & Associates
Nor’East Cleaners
Windover Construction

$500 to $999
Atlantis Oceanfront Inn
Cricket Press, Inc.
Gorton’s Seafood
Indago Design
Rockport National Bank
W. Herbert Goodick, Inc.

$250 to $499
Amy Casher Designs
Annisquam Village Realty
Essex Alarm and Security, Inc.
G. Everet Mahony Insurance
Glovsky & Glovsky, LLC
J. McLaughlin
M. Flynn Studio, Inc.
Maeve Bags
Vista Motel, LLC
Willow Rest

Up to $250
Ambient Temperature Corporation
AnExtraBedVacationRentals
Art by Alyssa
BankGloucester
Cape Ann Chamber of Commerce
Cape Ann Insurance Agency
Gloucester Bytes
Lynzariums Terrariums
Mercury Gallery
Roy Spittle Associates, Inc.
Sonolite Plastics
Weehaw!

Matching Gifts
Bank of America
Caterpillar Foundation
Gorton’s Seafood
Houghton Mifflin
ISO Matching Gifts Program
Merrill Lynch Wealth Management
Bank of America Corporation
Pure Water Systems
Quaker Hill Foundation
Window Tech

Steve and Linda Sojda
An Sokolovska
Kathryn Soucy
Thad Sullivan and Caroline Spang
Cecily Spencer
Marianne Spencer
Newton and Judy Spurr
Danuta Stachiewicz
William and Cheryl Anne Stack
Mark and Janet Standley
Elaine Starrett
June Steel
Robert Stefani
Charles and Nancy Steiner
Jane Stemple
Hinda Sterling
John Stevens
Phyllis Stevens and Allen Giles
Evelyn Stewart
Mark Stolle
Sandra Stolle
Bradford and Beth Story
Heidi Stowe
Laurie Strickland
Caroline Stride
Gerry Sullivan and Lois Dagle
Michael and Cheryl Sullivan
Tim and Ruth Sullivan
Swanson Family
Lawrence and Marilyn Swift
Matthew Swift and Sarah Slifer Swift
Marie Swinson
Holly Tanguay
William Tannebring
Anthony Tape
Norma Tarr
Brian Tarr
Christine Tarr
Jane Taylor
Douglas Taylor
Mary Taylor
David and Rita Tece
Ann Tenexa
### 2011 FINANCIAL SUMMARY

#### Summary of Operating Income and Expense

This is not a complete financial statement. A complete, audited financial statement is available upon request.

<table>
<thead>
<tr>
<th>Income</th>
<th></th>
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<tbody>
<tr>
<td>Membership</td>
<td>209,386</td>
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<tr>
<td>Donations</td>
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<td>Admission</td>
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<td>Sales</td>
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<td>Programs</td>
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<td>Grants</td>
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<td>Bequests</td>
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<td>Investment</td>
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<tr>
<td>Other</td>
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<td><strong>Total Income</strong></td>
<td><strong>$1,054,958</strong></td>
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<table>
<thead>
<tr>
<th>Expense</th>
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<tbody>
<tr>
<td>Payroll</td>
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<tr>
<td>Programs</td>
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<td>Utilities</td>
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<td>Maintenance</td>
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<td>Security</td>
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<td>Office</td>
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<td>Acct./Legal</td>
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<td>Insurance</td>
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<td>Collections</td>
<td>58,238</td>
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<td>Member services</td>
<td>13,460</td>
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<tr>
<td>PR/Marketing</td>
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<td>Cost of sales</td>
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<tr>
<td>Special projects</td>
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<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$1,131,801</strong></td>
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</tbody>
</table>

#### MEMORIAL GIFTS

In Memory of Bernard Cohen

Bass Rocks Golf Club

Bernice Blitz

Briennick Association

Vil Gilman

Barbara Goldman

Paula Grillo

Carl and Carolynn Harig

Rosemary Kirk

Diane Koytula

Wilfred and Marjorie Marks

Peter Olta

Mr. and Mrs. Carl Rulli

Norma P. Tarr

Amy Zoll

**In Memory of Holly Cook**

Christine Tarr

**In Memory of Janet Foster**

Elsa Brink

**In Memory of Joseph Garland**

Hayden Family Foundation

Francesca Morgan

Thomas and Bertha Morse

**In Memory of Isabel Natti**

Lee Kingman Natti

**In Memory of Jeanette Nugent**

Douglas Taylor

Jane Taylor

**In Memory of Elsie Rafier**

Louis and Mary Fausett

Dave Garrett

**In Memory of Marilyn Roark**

Janet Lyons

**In Memory of Elizabeth Strope**

Elana Brink

**IN KIND DONATIONS**

Alexandra’s Bread

American Marine Model Gallery

Daniel Alsbuhler

Lisa Arbital

Les Bartlett

The Boston Beer Company

Cape Ann Brewing Company

Cape Ann Community Cinema

Cape Anne Rammers

Brian Colby

Chris and Bonnie Covington

Cox Company

Cricket Press

Lee Cunningham Designs

DeFalco Painting & Decorating

Gloucester Civic and Garden Council

Gloucester Garden Club

Gloucester Systems

Grogan & Company

Duckworth Beach Gourmet

Jerry Eide

Susan Envy

Patricia Stark Feinstein

Finch & Rose, Preservation & Design

Rose-Marie Glen and crew

W. Herbert Goodick, Inc.

Peter Herbert

Bruce Herman

Hershey Frame Shop

Sam Holdsworth

Laurel Hughes

Landry & Arcari Oriental Rugs & Carpeting

Lynzariums

Ann Meyers

Leo and Valerie McCaffrey

Henry and Mary McCarl

Sarah Stotzer and Jay McLachlan

Modern Kitchen Trio

Lee Natti

Melisa Nicastro Photography

Michael O’Leary and Roaring Mary

Rob and Louise Patterson

Bob Quinn

Rebecca Reynolds

David Rich

Erik Roonberg, Jr.

Savour Wine & Cheese

Serenity Management

Leslie Shilpak

Andrew Spindler Antiques

Roy Spittle Assoc., Inc.

Brad Story

William and Roswitha Trayes

Turner’s Seafood Market

Walker Creek Furniture

Hope Winthrop

Ryan & Wood Distillery

Viola Lovely

Funding for these programs was made possible through a grant from the Massachusetts Cultural Council, a state agency, which promotes excellence, access, education and diversity in the arts, humanities and interpretive sciences, in order to improve the quality of life for all Massachusetts residents and to contribute to the economic vitality of our communities.
A Personal Tribute

Joe Garland’s lengthy relationship with the Cape Ann Museum was no different from his long love affair with the city of Gloucester. He was demanding, generous, fractious, caring, passionate, jealous, protective, intensely annoying and unshakably honest. Sometimes we “made him sleep on the couch,” and sometimes he’d stomp out vowing never to return. We always made up eventually, and as much as he gave us as scholar and historian over many long years, he received from us in equal measure, freely given by the longtime institutional guardian of Cape Ann’s precious and perishable past. We miss him deeply and are as deeply grateful every time we find a mark of his wisdom and knowledge on a document or photo in our collection. Rest in peace, good friend. We’ll not forget you.

Fred Buck
Photo Archivist
Cape Ann Museum